



SCHOOL

WELCOME



welcome to

MINNEAPOLIS & ST. PAUL

#1
STATE
for business
CNBC

18
FORTUNE 500
company
headquarters

8
of the LARGEST
Private companies in
U.S.
Forbes

#3
TOP CITY
for attracting recent
graduates
LinkedIn





MASTER OF SCIENCE IN
**BUSINESS
ANALYTICS**



MODERN BUSINESSES RUN ON DATA & ANALYTICS



2.5 QUINTILLION BYTES PER DAY

Amount of data being created, according
to IBM



“By 2018, the United States alone could face a shortage of ... 1.5 million managers and analysts with the know-how to use the analysis of big data to make effective decisions.”

McKINSEY & COMPANY

Google

amazon

LinkedIn



Microsoft

Expedia

TARGET



IBM

sas

LAND O' LAKES, INC.

3M





99-100% JOB PLACEMENT

2015 • 2016 • 2017 GRADUATING CLASSES



WE PREPARE STUDENTS TO
**SUCCEED IN A
DATA-DRIVEN WORLD**

CARLSON SCHOOL OF MANAGEMENT



CURRICULUM

Unique combination of data science and business acumen



MANAGEMENT FUNDAMENTALS

marketing • finance • leadership • ethics • project management • strategy



TECHNICAL CAPABILITIES

data harvesting & engineering • application development • programming



MULTI-METHOD DATA ANALYSIS

statistics • machine learning • predictive analytics • modeling • visualization



BUSINESS CONTEXT



ANALYTICS

Students learn techniques from across the analytics spectrum

DESCRIPTIVE

What happened?

exploratory analysis
visualization
BI dashboards

PREDICTIVE

What will happen next?

data mining
machine learning
model fitting
forecasting

CAUSAL

Did x truly cause y?

a/b testing
econometrics
experimentation

PRESCRIPTIVE

How should we respond?

optimization
simulation
rules

DATA ENGINEERING

Foundational to all analytics work
cleansing – aggregation – integration – transformation





FACULTY SCHOLARS

Expertise from around the world right in the classroom

RANKED

TOP 4

Management
Information Systems
Specialty

U.S. News & World Report



EXPERIENTIAL LEARNING

Infused in the
program to build
your skills ... and
your resume



LIVE CASES

Hands-on learning with corporate clients, challenging business questions, and real data sets



CARLSON ANALYTICS LAB

Semester-long, student-led business analytics project for a client company



CAPSTONE PROJECT

Applied learning in end-to-end data analysis



A man in a dark blue suit, white shirt, and purple striped tie is speaking into a microphone. He has a surprised or excited expression, looking upwards and to the right. In the background, several other people in business attire are visible, some looking towards the speaker. The setting appears to be a professional conference or seminar.

REAL BUSINESSES • REAL DATA • REAL EXPERIENCE.

Apply your knowledge, hone your skills, and expand your network with client partners from startups to Fortune 500 companies.





QUESTION

Can we paint a clearer picture of our customers?

APPROACH

Segmentation based on newly unified data sources.

RESULT

New insight to drive product design and marketing.



QUESTION

How can a national retailer improve customer engagement via mobile?

APPROACH

Predictive model to identify customers likely to abandon retailer's coupon app.

RESULT

Understanding of factors that impact churn and the ability to intervene.



Hennepin County
Medical Center



QUESTION

Can we more accurately predict staffing needs, cut costs and deliver care?

APPROACH

Forecasting models to predict patient census across 18 nursing units.

RESULT

Live dashboard more accurately forecasts census to inform staffing decisions.



QUESTION

How can a vehicle manufacturer proactively predict part failures?

APPROACH

Used weather, parts, and driving data to identify factors leading to repairs.

RESULT

Improved safety due to prediction of vehicles likely to require repair and why.



QUESTION

Can a CPG firm better advise retailers on the impact of promotions?

APPROACH

Discrete choice model to analyze how changes in price affect market share.

RESULT

Ability to help retailers design smarter promotions across various categories.



FINISH IN ONE YEAR

- › Begin in June, graduate next May
- › Daytime classes, full-time, cohort-based study
- › STEM-designated by Homeland Security
- › 45 credits





MASTER OF SCIENCE IN
FINANCE

CARLSON SCHOOL
OF MANAGEMENT

UNIVERSITY OF MINNESOTA



CARLSON SCHOOL
OF MANAGEMENT

MOVE FORWARD IN FINANCE »



study at a
**LEADING
UNIVERSITY**

^{TOP}
10
Research
University

#11
Business and
Economics
Faculty

#14
MS in
Finance in
United
States





go on to »

GREAT JOBS AT TOP
COMPANIES

95% RECEIVED
JOB OFFERS
within 180 days





Companies in the U.S. and around
the world **HIRE** 
GRADUATES

of the Carlson School MS in
Finance **usbank**

 **COLUMBIA
THREADNEEDLE**
INVESTMENTS



BNY MELLON

citibank

Ameriprise 
Financial

PiperJaffray®

 **accenture**

Deloitte.





MS in FINANCE provides

STRONG FOUNDATION

for a range of careers in finance



Corporate Finance

Security Analysis &
Portfolio
Management

Consulting

Risk Management

Investment &
Commercial Banking





LEARN TO
create

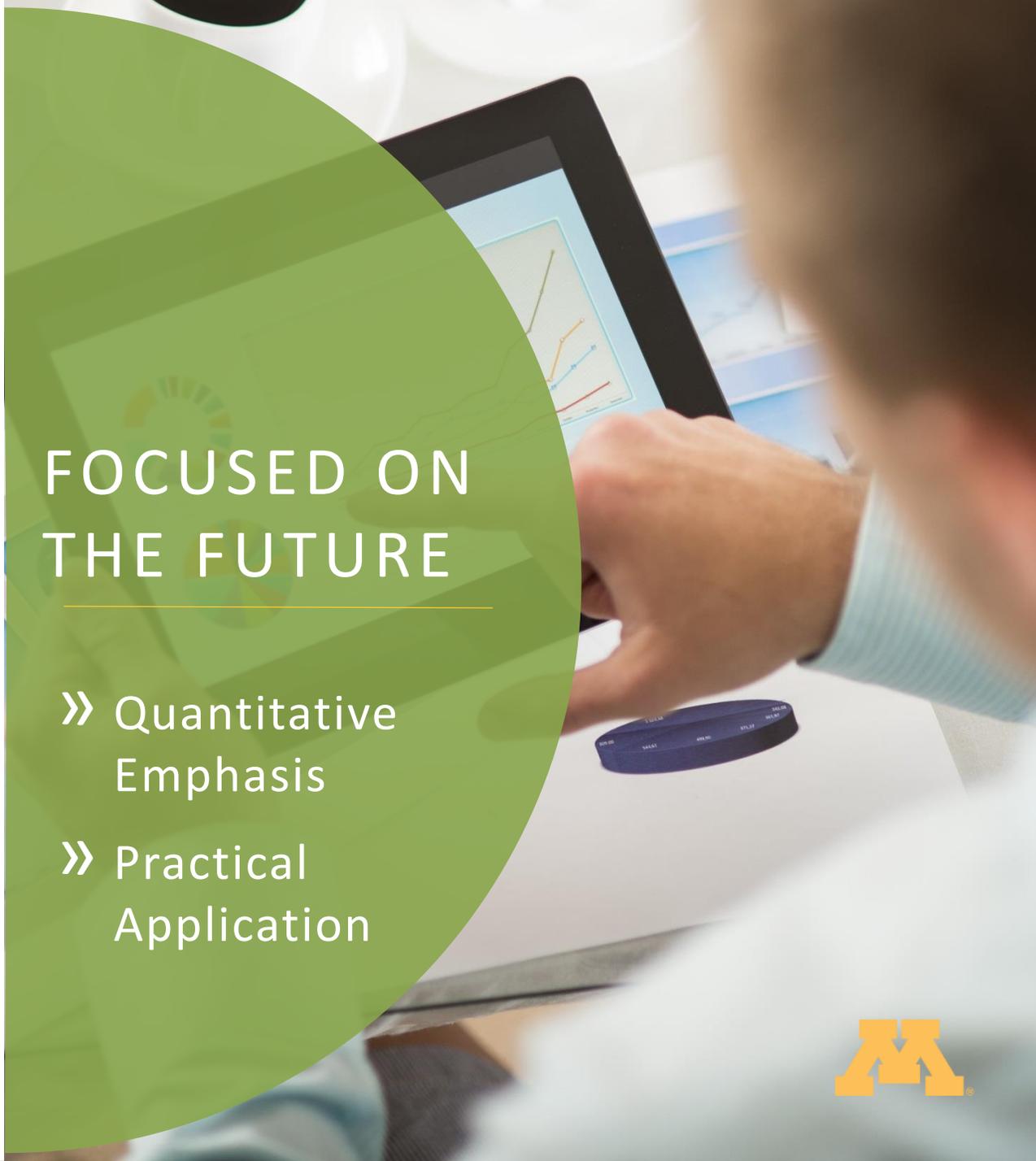
BUSINESS VALUE





ESSENTIAL EDUCATION

- » Finance Theory
- » Expert Instruction



FOCUSED ON THE FUTURE

- » Quantitative Emphasis
- » Practical Application





Learn from Experts in
FINANCE & ECONOMICS

#11 BUSINESS &
ECONOMICS
FACULTY



A hand in a grey suit jacket points towards a digital financial chart. The chart features a grid, a bar chart, and a line graph. A bright light emanates from the hand's tip, highlighting a data point on the bar chart. The background is a blurred office setting.

BUILD IN-DEMAND QUANTITATIVE SKILLS

Learn on modern tools
and databases:

Python

Bloomberg

Factset

CRSP

Compustat

Matlab

Excel VBA

ModelRisk





EXPERIENTIAL LEARNING

» Work on real projects with client companies

ASSET MANAGEMENT

- » Investment product analysis
- » Asset/liability study
- » Portfolio risk analysis

CORPORATE FINANCE

- » Capital structure analysis
- » Retail expansion or market analysis
- » Division profitability analysis

RISK MANAGEMENT

- » Currency, interest rate, or commodity risk assessment
- » Value at Risk (VaR) analysis



CARLSON SCHOOL
OF MANAGEMENT



STEM DESIGNATED
by Homeland Security

University Affiliation
Program



CFA Institute®





Graduate in
ONE YEAR

Or choose a
16-MONTH OPTION

Program begins in July each summer





STRONG CANDIDATES for ADMISSION

- » Recent college graduates and early career professionals with an interest in finance
- » Required:
 - University-level courses in statistics and calculus
- » Preferred:
 - Professional work experience
 - Completion of linear algebra course





ESSENTIAL EDUCATION

FOCUSED ON THE FUTURE

#14
RANKED

RIGOROUS
CURRICULUM



APPLIED
LEARNING

95%
PLACEMENT



$$P = \frac{C}{(1+r)^1} + \frac{C}{(1+r)^2} + \frac{C}{(1+r)^3} + \frac{C}{(1+r)^4} + \frac{C+M}{(1+r)^5}$$



ADMISSIONS DECISIONS »

Academic Strength

Test Scores
Transcripts

Professional Experience

Recommendations
Resume

Overall Fit

Personal Statement
Interview

